

# Adam BENABBOU

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**Citizenship:** Japanese

## SELECT PROFESSIONAL EXPERIENCE

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**STEPLING, PARIS, FRANCE**

Jul. 2021 – present

*M&A boutique firm specializing in real estate advisory and asset management across Europe. Since 2014, the team has executed over €2B in transaction volume and now manages the MARK Paris Urban Regeneration Fund (MPUR), a value-add real estate impact fund launched in mid-2021 (targeting 750m€ in AUM)*

### Investment Analyst

Role involves working directly with the General Partner on most fund management aspects of MPUR

- Tasked with the creation of the Fund's structure which includes reviewing/challenging the by-laws, setting up various service agreements, and managing a multi-disciplinary team of over 30 service providers (Lawyers, AIFM, KYC Team, depositary, accountants, auditors, and consultants) on a day-to-day basis
- Developed and now maintaining the Projected Fund-Level model to analyze MPUR's strategy and key assumptions such as investment sizes, timing, leverage, waterfall, and costs
- Participating in underwritings of investment opportunities by creating models and IC Memos
- Supporting fundraising efforts by attending various pitches, due diligence calls, and executive meetings, as well as updating the fundraising tracker and developing marketing materials (Investment Memorandum, due diligence questionnaire, and supplementary analyses based on DD needs)
- Set up and now maintaining the Fund's virtual data room

**SCOUT ENERGY PARTNERS, DALLAS, TX, USA**

Jun. 2019 – Aug. 2019

*Private investment firm with over 600 employees, acquiring and operating mid-sized upstream conventional oil and gas properties on behalf of institutional investors. (Over \$2b AUM)*

### Special Projects Intern

Role involved taking lead on two high priority projects as a subject-matter expert in drone technologies and as a full-stack web developer. Frequently interfaced with company managing directors.

- Conducted market research into drone and sensor technologies in the energy industry.
- Convinced Senior Leadership team to explore a drone-based solution to significantly improve the leak detection process in oil & gas assets, after analyzing internal operations (involving 1-to-1 interviews with over 15 employees and industry experts).
- Identified and contracted a drone service company after organizing a thorough bidding process involving pitches from several major drone companies, conducted an on-the-field proof-of-concept test, and made recommendations on future steps for project continuity.

## EDUCATION

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**MSc. in Strategic Management, M&A Certification Track**

Jun., 2021 – GPA: 3.8/4.0

- HEC Paris, Jouy En Josas, France
- HEC Excellence-Based Scholarship
- **Master's Thesis:** Roots of a Robust Strategic Resilience for Public Companies: An Empirical Analysis

**M.S. in Aerospace Engineering and Mechanics**

Aug., 2020 – GPA: 4.0/4.0

**B.S. in Aerospace Engineering and Mechanics**

May, 2019 – GPA: 4.0/4.0

- The University of Alabama, Tuscaloosa, AL, USA
- Graduate Council Fellowship, Accelerated Master's Program, Randall Research Scholars Program
- **Master's Thesis:** Multidisciplinary Design Optimization and Analysis using a Hybrid Augmented Lagrangian Genetic Algorithm

## LANGUAGES & TECHNOLOGY

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- **English:** Native, **French:** Advanced, **Japanese:** Intermediate, **Spanish:** Basic
- **Technology:** STK, Arduino IDE, VI/VIM, Linux OS, Windows OS, Autodesk Inventor, SolidWorks, MSC Nastran/Patran, MS Visual Studio, GIMP, Microsoft Office Suite, Git
- **Programming Languages:** MATLAB, Fortran, C, C++, C#, Python, Bash, SQL, AutoIt, HTML, CSS, JavaScript